California Solo & Small Firm Summit June 23 – 25, 2011



SIGNP!

REGISTRATION FORM

USE A SEPARATE FORM FOR EACH REGISTRANT

DEADLINE: JUNE 16, 2011

For advance registration, complete this Registration Form and the Course Selector on the reverse side. Keep a photocopy for your records and mail or fax this form before the June 16 deadline.

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For registration information call (415) 538-2508.

ONLINE AT: www.calbar.org/solosummit

BY FAX: (415) 538-2368

Registrations with credit card payments only. If advance registration form is faxed, do not mail the original form. Fax registrations cannot be confirmed by telephone, but you will

receive an email confirmation.

BY MAIL: Program Registrations/Solo Summit

State Bar of California,

180 Howard Street, San Francisco CA 94105

CA State Bar Number
Name
Firm
Address_
City/State/Zip
Email (required)
Phone
Thome
O Vous contact information may be released to other attendage/

O Your contact information may be released to other attendees/ sponsors/exhibitors. Check here if you do not want your contact information released.

Non-Lawyer Spouse/Guest Name___

If your spouse/guest is not an attorney, registration is complimentary. If your spouse/guest is an attorney he or she must complete a separate form and pay the registration fee.

PARKING

Your registration fee also includes a daily parking pass, Thursday through Saturday, with advance reservation only. **Parking may not be available for late or onsite registrations.**

 Yes, I require one complimentary parking pass for the following date(s):

O Thursday, June 23 O Friday, June 24 O Saturday, June 25

REGISTRATION FEE

Registration fee includes admission to education programs, program materials, continental breakfast (Friday/Saturday) lunch (Thursday/Friday) and Thursday Reception. See also PARKING.

Registration Fee if Received After Fee if Received After June 16 and On-site

O Attorney \$375 \$475

O Paralegal and other \$300 \$400 non-attorney legal professional

REGISTRATION PAYMENT

Registration fees may be paid by check, VISA or MasterCard (no other credit cards will be accepted.) Make checks payable to The State Bar of California

The State Bar of California.

Total Amount Enclosed or to be Charged for Registration Fees \$______

Account Number______

Exp Date______

Cardholder's Name_______

Cardholder's Signature______

REFUNDS/CANCELLATIONS

Registration refund requests MUST BE IN WRITING AND BE RECEIVED BY THE STATE BAR by June 16, 2011, and are subject to a \$50 service charge. Refunds are not available after June 16.

GROUP DISCOUNT

SAVE when you send multiple staff from the same office. Register two or more people and receive \$25 off the pre-registration fee for each registrant. Everyone in the "group" must register at the same time to qualify. Online registrations not accepted for group discount. Call (415) 538-2508 for further information.

RSE SELECTO

Your Name Your Bar Number Use this form to select the events and education courses that you plan to attend. Keep a copy for your records. Note that the Technology Lab is limited in size, and will sell-out early. Thursday. June 23 11:30 a.m.-1:00 p.m. O[9]Tech Topic: Law Practice Management Software Overview and Test Drive (limited to 25 people) 0[1]Lunch and Opening General Session: "Law Firm Marketing Strategies in a Social Media World, Part 1' 3:45 p.m.-4:45 p.m. Employment Relationships in a Social Media \bigcirc [10] 1:15 p.m.-2:15 p.m. Environment: From First Amendment to Facebook and 0 [2] Ethical Risks in Cyberspace Making the Right Impression with Proper Courtroom 0[3] Dealing with Difficult Clients and Opposing Counsel: O[11]Demeanor and Decorum Successful Strategies and Tactics How to Say "No": Sound Financial Consideration for O[4]○ [12] Legal Career Makeover Running a Practice O [13] Tech Topic: Virtual Meetings, Collaborative Drafting Tech Topic: Law Practice Management Software 0[5] and Video Webinars and, Oh My! (limited to 25 people) Overview and Test Drive (limited to 25 people) 5:00 p.m.-6:00 p.m. 2:30 p.m.-3:30 p.m. O [14] General Session and Wrap Up: "Law Firm Marketing Lawyers as Employers-Top 10 Tips and Traps of \bigcirc [6] Strategies in a Social Media World, Part 2' Managing Employees Protecting your Solo Practice or Small Firm-Managing \circ [7] 6:00 p.m.-7:00 p.m. Risks from All Directions O[15] "Wine & Cheese" Reception The Overlooked Retirement Asset: The Value of your 0 [8] Practice Friday, June 24 8:30 a.m.-9:30 a.m. O [24] Loan Mod 101-Everything You always Wanted to Know about Loan Modification but Were Afraid to Ask O [16] Continental Breakfast and General Session: "Proven Strategies for Using Websites and Internet Marketing to \bigcirc [25] Burnout! A Solo's Survival Guide Generate More Leads" 0 [26] Tech Topic: Earth, Wind, Fire, Flood & ESI: Disaster-Planning for the Law Office (limited to 25 people) 9:45 a.m.-10:45 a.m. 2:30 p.m.-3:30 p.m. O [17] Professional Responsibility Traps for the Unwary O [27] Automated E-Discovery Document Review Levels the The Paperless Office-Being Good to Yourself and O[18]Playing Field for Small Firms and their Clients Benefitting the Environment Tax and Family Law-The Fundamentals Mandatory Fee Arbitration: The Good, the Bad and \bigcirc [28] O[19]There Is No Ugly The Plaintiff Employment Lawsuit: From Potential Client 0 [29] Tech Topic: Virtual Meetings, Collaborative Drafting and Intake to Execution of the Engagement Letter \bigcirc [20] Video Webinars and, Oh My! (limited to 25 people) Tech Topic: Earth, Wind, Fire, Flood & ESI: Disaster-O[30]Planning for the Law Office (limited to 25 people) 11:00 a.m.-12:00 noon 3:45 p.m.-4:45 p.m. O [21] General Session: "From Lead Generation to Client Retention: Secrets of Highly Successful Rainmakers" O [31] Trust Accounting Boot Camp 0[32]Get Organized and Get Things Done! Practical Time 12:00 noon-1:00 p.m. Management for Lawyers ○ [22] Friday "Networking" Lunch Consumer Bankruptcy 101: What Every Lawyer Needs to \bigcirc [33] **Know about Consumer** 1:15 p.m.-2:15 p.m. ○ [23] Discharging Taxes in Bankruptcy

Saturday, June 25

8:30 a.m.-9:30 a.m.

○ [34] Continental Breakfast and Program "Multitasking Gone Mad: How to Practice Effectively in a Wired, Demanding, Distracting World"

9:45 a.m.-10:45 a.m.

- [35] Brush Up Your Hearsay!
- O [36] Trusts and Estates: Managing a Client-Focused Practice
- O [37] Family Law-Nuts & Blots

11:00 a.m.-12:00 noon

- O [38] Crisis Control: Client Arrested, Search Warrant Served, Police at the Door-Learn to React Wisely
- Basic Family Law Enforcement \bigcirc [39]
- [40] Mediating the Employment Law Case